

NASHVILLE HEALTH CARE COUNCIL



An initiative of the Nashville Area Chamber of Commerce

Nashville, Tennessee

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ANNUAL REPORT

2018-2019

NASHVILLE
HEALTH CARE
COUNCIL

The background of the entire page features a series of concentric, wavy lines that resemble ripples in water or a fingerprint. A horizontal band of a slightly different shade of gray cuts across the middle of the image, serving as a backdrop for the text.

NASHVILLE HEALTH CARE COUNCIL

PURPOSE STATEMENT

To inspire global collaboration to improve health care by serving as a catalyst for leadership and innovation.

2018
2019

NASHVILLE HEALTH CARE COUNCIL BOARD OF DIRECTORS

R. Milton Johnson

CHAIRMAN

Former Chairman and CEO
HCA

Robert A. Frist Jr.

VICE CHAIRMAN

Co-founder, CEO,
President and Chairman
HealthStream, Inc

Tim Adams

President and CEO
Saint Thomas Health

Lucinda (Cindy) M. Baier

President and CEO
Brookdale Senior Living

William (Bill) Carpenter

Former Chairman and CEO
LifePoint Health

Beth Chase

Senior Managing Director
Ankura Consulting Group

Neil de Crescenzo

President and CEO
Change Healthcare

Bob Fisher

President
Belmont University

Stephen F. Flatt

CEO
National HealthCare Corporation

Mary S. Flipse

Chief Legal and Administrative Officer
Tivity Health

Doug French

Managing Director
Santé Ventures

Samuel N. Hazen

President and CEO
HCA

Christopher A. Holden

President and CEO
Envision Healthcare

Kell Holland

Former Head of Corporate Risk
and Broking
Willis Towers Watson

Tom Hooper

Managing Director
JLL

Joey A. Jacobs

Former Chairman and CEO
Acadia Healthcare

A.J. Kazimi

CEO
Cumberland Pharmaceuticals

Paul Kusserow

President and CEO
Amedisys

Lynn Massingale, M.D.

Executive Chairman
TEAMHealth

Wes Pass

Chief Strategy Officer
CarePayment

Jeff Pate

Principal/Chief Development Officer
PYA

Keith Payet

CEO
United Healthcare

C. Wright Pinson, M.D.

IMMEDIATE PAST CHAIRMAN

CEO
Vanderbilt Health System

Martin S. Rash

Former Chairman and CEO
RCCH HealthCare Partners

Patrick Ryan

CEO
Press Ganey Associates, Inc.

Saurabh Sinha

Co-founder, President and CEO
emids Technologies

Dee Anna Smith

CEO
Sarah Cannon

Jerry Taylor

Partner
Burr & Forman, LLP

Claire Tucker

CEO and President
CapStar Bank

Edna Willingham

Former President, TN Health Plan
Amerigroup

THE NASHVILLE HEALTH CARE COUNCIL FAMILY TREE **CONTINUES TO GROW**

180 Health Partners

3-D Technology Group

86Borders

Acadia Healthcare

Accenture

Advocatia

Aegis Sciences Corporation

Aligned Imaging Solutions

Alive Hospice

Alvarez & Marsal

Alzheimer's Association

Amedisys

American Addiction Centers

American Hospital Association

American Physician Partners

Amerigroup Tennessee

Amplion Clinical Communications

Ankura

Apollo Global Management

Applied Health Analytics

Apricity Resources

Ardent Health Services

Ascension Care Management

Ascension Saint Thomas

Aspire Health

Aspire Wellness

athenahealth

Availity

Avectus Healthcare Solutions

Avondale Partners

axialHealthcare

AxiaMed

Aya Healthcare

Bailey Southwell & Co.

Baker Donelson

Ballad Health

Bank of America

Barclays Capital

Bass, Berry & Sims

BDO USA

Belmont University

Berkeley Research Group

Bernard Health

Binary Fountain

BIP Capital

BKD

BlueCross BlueShield of Tennessee

Bradley

Brentwood Capital Advisors

Bridge Connector

Brookdale Senior Living

Brown Brothers Harriman & Co.

Buffkin / Baker

Burr & Forman

Butler|Snow

Cadence Bank

Cain Brothers & Company

Canaccord Genuity

Capio

Capital Alignment Partners

Capital One Healthcare

CapStar Bank

Cardinal Health

CarePayment

Carr Riggs & Ingram

Center for Medical Interoperability

Centerstone

Cerner Corporation

Change Healthcare

Cherry Bekaert

Cigna-HealthSpring

Circulation

Citizens Bank

Clayton Associates

CleanSlate Centers

Clearwater

Cognizant

Coker Group

Community Health Systems

Compassus

Concert Genetics

Connance

Consonance Capital Partners

Contessa

Core Clinical Partners

Corizon Health

Council Capital

Covenant Surgical Partners

Cranial Technologies

Cressey & Company

Crosslin Healthcare

Crowe

Cumberland Consulting Group

Cumberland Pharmaceuticals

Cumberland University

Currie Medical Specialties

DaVita

Deloitte

DHG Healthcare

Digital Reasoning

Diversicare Healthcare Services

Dream Technologies

DVL Seigenthaler

Earl Swensson Associates

Echo Health Ventures

eHealth

Elevation Search Solutions

emids

EnableComp

endevis Recruiting | Retention

Envision Healthcare

Epstein Becker Green

EspriGas

ETSU Health

eviCore Healthcare

EvidenceCare

Executive Aura

Experian Health

EY

Fast Pace Urgent Care

Ferguson Partners

Fifth Third Bank

First Tennessee Bank

FirstBank

Fitch Ratings

Franklin Synergy Bank

Frazier Healthcare Partners

FTI Consulting Health Solutions

Furst Group

Gallagher

GE Healthcare

General Atlantic

GoCheck Kids

Gould Turner Group

GPB Capital

Gresham Smith

Hancock Whitney Bank

Harbert Management Corporation

Harpeth Capital

Hashed Health

Haslam College of Business, The University of Tennessee

HCA Healthcare

HCP

Indicates new member. This information is current for Council membership year July 1, 2018 – June 30, 2019.

Health Catalyst
Healthcare Management Partners
HealthSpire
HealthStream
Heritage Group
Huguley Consulting
Humana
Huntington National Bank
InfoWorks
Initium Health
IQuity
J.P. Morgan
Jarrard Phillips Cate & Hancock
JLL
Jumpstart Foundry
Katcher Strategic Communications
KPMG
Kraft Healthcare Consulting
L & R
LabCorp
Laura Campbell & Associates
LBMC
Life Science Tennessee
LifeConnect Health
LifePoint Health
Linden Capital Partners
Lipscomb University
Lirio
Lockton
Lovell Communications
Loyale Healthcare
M*Modal
Marsh | Mercer | Oliver Wyman
Martin Ventures
Marwood Group
McDermott Will & Emery
MEDHOST
Medical Properties Trust
Medix
Medumo
Meharry Medical College
Mobile Mentor
Modern Healthcare

MP&F Strategic Communications
MTSU Jones College of Business
MUFG Union Bank
MyHealthDirect
myNEXUS
Narus Health
Nashville Area Chamber of Commerce
Nashville Capital Network
Nashville General Hospital
Nashville Technology Council
National Distribution and Contracting
National Health Investors
National HealthCare Corporation
National Seating & Mobility
naviHealth
New State Capital Partners
Newport Academy
NextGen
Noro-Moseley Partners
North Highland Company
Nuecura Partners
Office Resources, Inc. (ORI)
OGA
Onlife Health
OnSombre
Optum
OrboGraph
Orcutt | Winslow
Outpatient Imaging Affiliates
PatientFocus
Peak Health Solutions
Petra Capital Partners
PharmMD
Phreesia
PhyMed Healthcare Group
Physicians Realty Trust
PICA
Pinnacle Financial Partners
PNC Bank
Polsinelli
Ponder & Co.
Precera Bioscience
Premise Health

Press Ganey Associates
Preverity
Privia Health
ProjX
Prologics Healthcare
Provision CARES Proton Therapy
Nashville
Psych Hubs
Psychiatric Medical Care
PwC
PYA
Quorum Health
Qventus
Raymond James & Associates
RBC Capital Markets
RCCH Healthcare Partners
Real Time Neuromonitoring Associates
Regions Bank
Remar
Renasant Bank
ReviveHealth
RSM
Saint Francis Healthcare
Salesforce
Salus
Santander Commercial Banking
Sante Ventures
Sarah Cannon
Select Specialty Hospital
Servicedot.com
ServisFirst Bank
Shareable Forms
Sharecare
Shearwater Health
Sherrard Roe Voigt & Harbison
Shore Capital Partners
Siemens Healthineers
Siloam Health
Simbiote Development
SimplifyASC
SmileDirectClub
SpecialtyCare
Spectrum Health Partners
Spero Health

Stratasan
Stroudwater Associates
SunTrust Banks | SunTrust Robinson
Humphrey
Surgery Partners
TATA Consultancy Services
TEAMHealth
Tennessee Department of Health
Tennessee Medical Association
Tennessee Oncology
Tennessee Tech University
The Concinnity Company
The Disruption Lab
The Human Capital Group
The Keckley Group
The Little Clinic
The SSI Group
The Viability Company
Tivity Health
Trevecca Nazarene University
Trilliant Health
Trinisys
TruStar Marketing
TwelveStone Health Partners
UBS Financial Services
UnitedHealth Group
Urgent Care Group
Ursa Health
Utilize Health
Vanderbilt Owen Graduate School
of Management
Vanderbilt University Medical Center
Ventas
Virsys12
VMG Health
Waller
Wells Fargo Healthcare Group
Western Kentucky University
Wheelhouse Capital Partners
Williamson Medical Center
WillisTowers Watson
Windrose Health Investors
Workday
Ziegler Investment Banking



R. Milton Johnson, Chairman

*Nashville Health Care Council Board of Directors
July 1, 2018–June 30, 2019*

LETTER FROM THE CHAIRMAN

As I reflect on my year as chair and years of work with the Council, I am honored to have played a role in helping this organization reach so many milestones in support of the health care industry.

Over the past year, membership exceeded 300 companies, reaching the highest level in Council history. Through the Council's unmatched programming, more than 80 events were attended by more than 6,700 total people.

The Council Fellows program, an extraordinary initiative that brings together health care's brightest minds and top drivers of change, received the highest number of applications in its history and graduated a class of 28 Fellows. These graduates now join a network of more than 220 Fellows Alumni in cities across the United States.

The Council's efforts to inspire global collaboration to improve health care continued as the Council hosted its 13th international health care study mission to Israel. This mission offered attendees a weeklong agenda of high-level networking, global dialog opportunities, and a firsthand perspective of Israel's unique culture of innovation. Delegates from the trip returned with broadened perspectives and poised to drive valuable outcomes from newly forged international relationships.

Leadership Health Care, developed in response to a need within the industry for a place where young professionals could network with peers and gain essential industry knowledge, celebrated its 17th year. This year's programming was focused on delivering robust quality, and deepening member engagement with the introduction of the LHC Mentoring Cohorts, as well as a new Health Care 101 event and a series of Lunch and Learns, all of which sold out.

In 2018, the Council hosted an event to celebrate HCA Healthcare's 50th anniversary. A bedrock of Nashville's health care community, HCA Healthcare was born out of innovation. This innovation continues to help drive industry growth and reinforces a culture of collaboration unique to our region.

In the invaluable role it plays, the Council will continue to grow and support Nashville's health care industry as we look to the future.

Onward,

R. Milton Johnson
Retired Chairman and CEO
HCA Healthcare

NASHVILLE HEALTH CARE COUNCIL
2018/2019
BY THE NUMBERS

317

CORPORATE MEMBERS

54

NEW MEMBER COMPANIES

80+

EVENTS

120

SPEAKERS FEATURED

6,700+

TOTAL EVENT ATTENDEES

ABOUT THE INDUSTRY

Home to more than 900 companies working in health care, Nashville is a one-of-a-kind center of leadership, innovation and health care services. With a rich tradition of entrepreneurship and executive talent, Nashville has shaped the nation's health care landscape over the past five decades and continues to improve the delivery of patient care across the globe. Today, people are looking to Nashville to create the solutions needed to revolutionize health care for everyone.

NASHVILLE'S DIVERSE HEALTH CARE ECOSYSTEM INCLUDES ambulatory and outpatient surgery, long-term care, behavioral health, population health, academic research and health information technology.



LOCAL IMPACT

The Nashville health care industry contributes an overall economic benefit of **\$46.7 billion** and more than **270,000** jobs to the local economy annually.



INTERNATIONAL INFLUENCE

Globally, Nashville's health care industry generates more than **\$92 billion** in revenue and more than **570,000 jobs**.

900+

Nashville is home to more than **900 companies working in health care**.

- + \$1 Billion VC Capital
- + \$92+ Billion in annual revenue globally
- + 17 publicly traded companies headquartered
- + 570,000+ jobs globally

Nashville has helped shape the nation's health care landscape over the past five decades and continues to improve the quality of patient care across the globe.

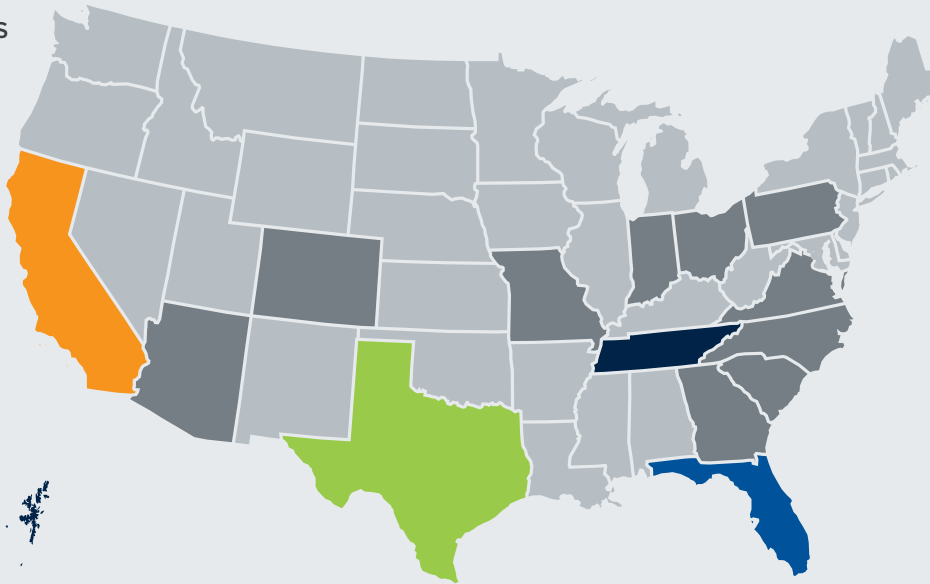
NASHVILLE HEALTH CARE COUNCIL EVENTS TIMELINE

NATIONAL IMPACT

Nashville-based health care firms have facilities in all 50 states.

NUMBER OF FACILITIES OPERATED BY STATE

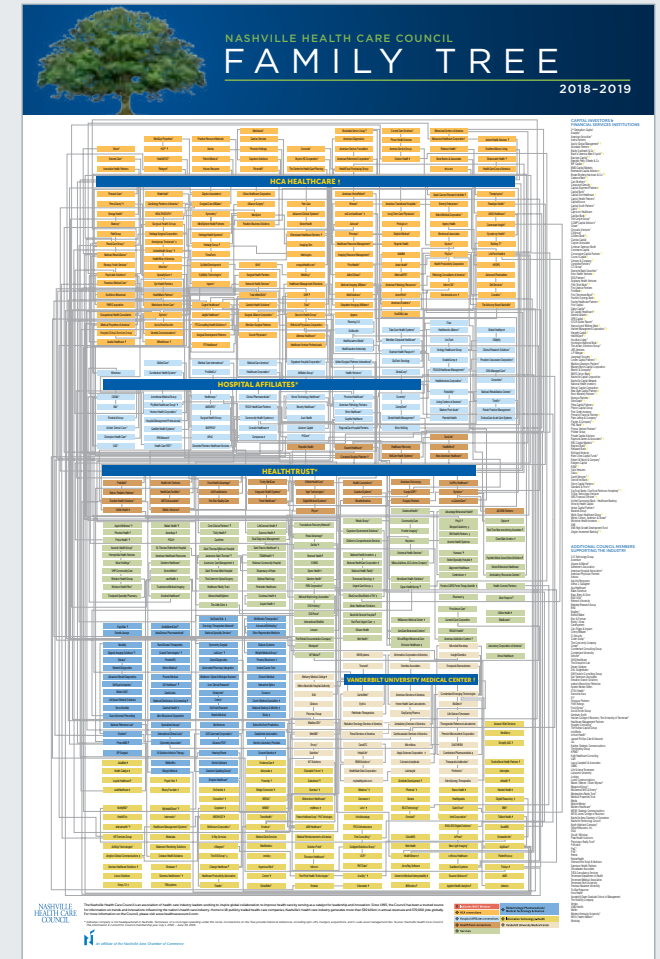
- 1-75
- 75-150
- 151-300 California
- 301-350 Texas
- 351-581 Florida
- 582 Tennessee



INTERNATIONAL IMPACT

Nashville-based health care firms operate international facilities in Australia, Canada, Ireland, Israel, New Zealand, Philippines, South Korea, and other locations across the globe.

Source: 2018, September, *Nashville Health Care Sector Research: Industry Impact and Contribution, National Facilities, International Presence* from www.healthcarecouncil.com



THE FAMILY TREE

The Council's signature *Health Care Industry Family Tree* visually represents the entrepreneurial growth in Nashville's diverse health care industry, beginning with the founding of HCA in 1968. Additionally, each Council member is showcased on the *Family Tree*, solidifying its position in Nashville's exceptional health care ecosystem.

08/2018

AUGUST 14

Council CIO Dinner with **Robert A. Frist Jr.** (co-founder, CEO, president and chairman, HealthStream)

AUGUST 16

LHC Women's Meetup

AUGUST 23

LHC Executive Briefing with **Paul Kusserow** (president and CEO, Amedisys)

AUGUST 28

Council and Nashville Capital Network present Developing Health Care Ventures





“When I think about the collegiality of this health care community, I think about the Nashville Health Care Council. To give us a forum to share ideas is meaningful and unusual. That would not have been possible without HCA”

—BILL CARPENTER



LEADERSHIP AND INNOVATION

In the ever-changing world of health care, the Council provides its members access to insights from the industry's most influential thought leaders throughout the year.

SEPTEMBER 11

LHC Lunch and Learn with **Rita Johnson-Mills** (CEO, RJ Mills Enterprises and former CEO, UnitedHealthcare Community Plan of Tennessee) ►



SEPTEMBER 13

LHC Industry Tour: Memorial Foundation Hope Lodge

Fellows 2019 Recruitment Reception ►



SEPTEMBER 20

Council Panel: Celebrating 50 Years of HCA

Council Chairman's Dinner ►



Council Celebrates 50 Years of HCA Healthcare with Past, Present and Future Leaders

Jack O. Bovender Jr., former chairman and CEO, HCA; **Bill Carpenter**, chairman and CEO, LifePoint Health; **Sam Hazen**, president and COO, HCA; **R. Milton Johnson**, former chairman and CEO, HCA reflected on HCA Healthcare's role in establishing Nashville as the nation's health care industry epicenter in a discussion moderated by **Nancy-Ann DeParle**, partner, Consonance Capital Partners and HCA board member.

Government Health Care Policy Priorities

U.S. Department of Health and Human Services Secretary Alex M. Azar II visited Nashville to meet with local industry leaders and to deliver D.C.'s outlook on issues that are top of mind for the nation's health care system, including transitioning to value-based care and the opioid epidemic.

2018 Mid-Term Elections' Impact on Health Care

As the 2018 midterm elections neared, the Council hosted an in-depth exploration of the impact potential electoral outcomes may have on national health care policy. **Susan Dentzer**, president and CEO, The Network for Excellence in Health Innovation (NEHI) moderated the discussion that included panelists **Senator Tom Daschle**, founder and CEO, The Daschle Group; former **U.S. Senate Majority Leader Bill Frist, M.D.**, partner, Cressey & Company; **Sheila Burke**, chair, Government Relations and Public Policy, Baker Donelson and Adjunct Lecturer and Former Executive Dean, Harvard Kennedy School; and **Doug Holtz-Eakin**, president, American Action Forum.

“Look at government as a private-public partnership. Private-sector experts need to be at the table to make meaningful change in health care policy.”

—SENATOR TOM DASCHLE



SEPTEMBER 25

Fellows 2019
NYC Recruitment
Reception

SEPTEMBER 27

Council Finance Executive Breakfast with
Tom Aaron (executive vice president and CFO,
Community Health Systems)

Council Executive Roundtable and member
briefing with **U.S. Department of Health and
Human Services Secretary Alex M. Azar II** ▶



10/2018

OCTOBER 2

Council Annual Golf
Tournament ▶



LEADERSHIP AND INNOVATION CONTINUED



Policy Insights

From drug pricing to Medicare for All and further, the Council hosted a discussion with CEO's from two of the most influential health care advocacy organizations in Washington, D.C. Panelists **Matt Eyles**, president and CEO, America's Health Insurance Plans, and **Chip Kahn**, president and CEO, Federation of American Hospitals exchanged perspectives on U.S. health care policy in a wide-ranging conversation moderated by **Melinda Buntin, Ph.D.**, professor, and Mike Curb Chair, Department of Health Policy, Vanderbilt University School of Medicine.

Innovation with Google Cloud and Cleveland Clinic Adviser

Toby Cosgrove, M.D., executive adviser to Google Cloud's Health Care and Life Sciences Team, and executive adviser, former president and CEO of Cleveland Clinic, discussed the rise of data and analytics, technology's potential to improve health care, and disruption in the industry with moderator **Bruce Greenstein**, executive vice president and chief strategy and innovation officer, LHC Group.

OCTOBER 4

Fellows Alumni Dinner with former **U.S. Senator Bill Frist, M.D.**, and **Larry Van Horn, Ph.D.** ►



OCTOBER 10

Council Corporate Innovation Group Lunch with **Aaron Gani** (founder and CEO, BehaVR)

OCTOBER 17

Fellows Alumni Women's Network Reception

OCTOBER 18

LHC Executive Briefing with **Clay Richards** (CEO, naviHealth)

OCTOBER 25

Council CEO Dinner with **Senator Tom Daschle** (founder and CEO, The Daschle Group)



“My hope is that health care can be energized by technology and make the relationship between doctors and patients more accessible.”

—TOBY COSGROVE

Health Care Technology Leader Chopra

Aneesh Chopra, president of CareJourney and former chief technology officer of the United States, provided insights into the evolution of health information sharing and the impact open data could have on the business models of health care organizations with moderator former **U.S. Senate Majority Leader Bill Frist, M.D.**, partner at Cressey & Company.



“Don’t hand this off to I.T. as a compliance exercise. This is a massive opportunity for a consumer-driven strategy. Are we on offense or defense? Are we waiting or not? Are we building new services on this data or not? **This is the moment.**”

—ANEESH CHOPRA

OCTOBER 26

Council discussion on Election 2018 and the Future of Health Care ►



OCTOBER 29-30

Council’s Health Care Association Leadership Meeting

11/2018

NOVEMBER 13

Council Finance Executive Breakfast with **U.S. Representative Jim Cooper**

LHC Lunch and Learn with **Karl VanDevender, M.D.** (HCA Healthcare) ►



FINANCE

Council finance programs prepare members with crucial information needed to make well-informed decisions that promote continued business growth, investment in innovation and high-quality patient care.

“This community is a major reason to invest here, where a whole ecosystem was built to support new ideas. The word is out, so it is more competitive from an investor standpoint than many years ago when I started.”

—PETER GRUA



Developing Health Care Ventures: Investor and Entrepreneur Collaborations

In partnership with Nashville Capital Network, the Council presented a panel featuring investor/entrepreneur pairs in high-growth health care companies, shedding light on what makes **successful partnerships** in rapidly changing ventures.

This year's panel included **Ben Albert**, co-founder and CEO, Upfront Healthcare; **Peter Grua**, partner, HLM Venture Partners; **Jim Lackey**, chairman, Complete Holdings Group; and **Aly Lovett**, partner, Radian Capital. The discussion was moderated by **Clay Phillips**, vice president, Network Innovation, BlueCross BlueShield of Tennessee.

NOVEMBER 15

LHC Industry Tour:
Project C.U.R.E.

DECEMBER 4

Council Board-Hosted
Holiday Reception ►

DECEMBER 10

Council Corporate Innovation Lunch with
Rasu Shrestha, M.D. (chief innovation officer, UPMC,
and executive vice president, UPMC Enterprises)

Fellows Alumni Dinner with **Rasu Shrestha, M.D.**
(chief innovation officer, UPMC, and executive vice
president, UPMC Enterprises) ►



11/2018

12/2018

Wall Street's View on Prospects for the Health Care Industry

More than 600 health care executives gathered in Nashville to hear top investment analysts discuss 2019 predictions for the health care industry at the Council's signature panel. Major themes from the discussion included M&A activity, pharma costs, consumerism, emerging health care tech, and top sector picks for the year.

This year's discussion was moderated by **Joey Jacobs**, former chairman and CEO, Acadia Healthcare. Panelists included **Ana Gupte**, managing director, Health Care Services, Leerink; **Sarah James**, principal and senior research analyst, Piper Jaffray; **John Ransom**, managing director, Healthcare Research, and director, Equity Research, Raymond James & Associates; and **A.J. Rice**, managing director, Credit Suisse.

"Post-acute care is a really exciting sector of health care right now. There's real opportunity to see disruption in rates. Companies investing in technology in this sector will be able to gain market share from competitors by reducing overall costs."

- SARAH JAMES

Financing the Deal

Members heard firsthand perspectives from financial experts on the state of the market, M&A activity, and the outlook for funding the growth of Nashville's \$92 billion health care industry. The panel was moderated by **Tom Wylly**, senior partner, Brentwood Capital Advisors and featured finance insights from **Jeffrey R. Crisan**, managing partner, Silversmith Capital Partners; **Nancy-Ann DeParle**, partner, Consonance Capital; **Justin Ishbia**, managing partner, Shore Capital; and **Casey West**, managing partner, SSM Partners.

"I think Nashville's growth is on a run that will continue for the next 20 or 30 years."

- CASEY WEST



DECEMBER 11

LHC Holiday and Awards Reception ►



DECEMBER 19

CIO Dinner with **David Dill**, (president and CEO, LifePoint Health)

01/2019

JANUARY 17

LHC Executive Briefing with **Bill Carpenter** (former chairman and CEO, LifePoint Health)

JANUARY 24-25

Fellows Orientation and Networking Retreat



“Partnerships are an important way the Council inspires global collaboration. We are pleased to work with industry groups from around the world to introduce them to Nashville’s unique health care ecosystem and to open the door for valuable sharing and learning opportunities.”

—HAYLEY HOVIOUS, PRESIDENT,
NASHVILLE HEALTH CARE COUNCIL

INSPIRING COLLABORATION

Through small-group opportunities, Council members are exposed to high-level guest speakers in an intimate, candid environment, allowing them to make valuable connections and share ideas that will drive their businesses and the industry forward.

Exclusive Gatherings

This year, featured guest speakers for executive gatherings included, among others:

Tom Aaron

Executive Vice President
and CFO, Community
Health Systems

Aneesh Chopra

President,
CareJourney

U.S. Representative Jim Cooper

Tennessee 5th
Congressional District

Andy Corts

Chief Innovation Officer,
Sarah Cannon Research
Institute

Toby Cosgrove, M.D.

Executive Adviser to Google
Cloud’s Health Care
and Life Sciences Team,
and Executive Adviser,
Former President and CEO
of Cleveland Clinic

U.S. Senator Tom Daschle

Founder and CEO,
The Daschle Group

David Dill

President and CEO,
LifePoint Health

Mark Frisse, M.D.

Accenture Professor of
Biomedical Informatics,
Vanderbilt University
School of Medicine

Robert A. Frist Jr.

Co-founder, CEO, President
and Chairman, HealthStream

Aaron Gani

Founder and CEO, BehaVR

Rusty Holman, M.D.

Chief Medical Officer, LifePoint
Health, and **Sandra Morgan**,
Senior Vice President, Provider
Relations, HCA Healthcare

John Ransom

Managing Director of
Healthcare Research,
and Director of Equity
Research, Raymond
James & Associates,
and **A.J. Rice** Managing
Director, Credit Suisse

Gabe Roberts

Deputy Commissioner
and Director, TennCare

Rasu Shrestha, M.D.

Chief Innovation Officer,
UPMC, and Executive Vice
President, UPMC Enterprises

Warner Thomas

President and CEO,
Ochsner Health System

JANUARY 30

Council presents Wall Street’s View on Prospects for the
Health Care Industry ►

Council Finance Executive Roundtable with **John Ransom**
(managing director, Healthcare Research, and director,
Equity Research, Raymond James & Associates) and
A.J. Rice (managing director, Credit Suisse)



JANUARY 31

Fellows Alumni and
2019 Class Reception

LHC Women’s Meetup

FEBRUARY 20

Fellows Alumni Breakfast with **Warner Thomas**
(president and CEO, Ochsner Health System) ►

Council CEO Dinner with **Warner Thomas**
(president and CEO, Ochsner Health System)



HEALTH CARE LEADERSHIP MEETING

The Council hosted health care association leaders from across the country for a meeting to learn more about one another's missions and to determine where effective collaboration can take place. The workshop included leaders from the **Austin Healthcare Council** (Austin, Texas), the **Connecticut Health Council** (Hartford, Conn.), **Health Enterprises Network | Louisville** (Louisville, Ky.), **Louisville Healthcare CEO Council** (Louisville, Ky.), and **Medical Alley Association** (Minneapolis, Minn.).



The Council is a founding member of Together.Health, a collaborative that brings health innovation ecosystems together to share best practices, inform stakeholders, and leverage existing resources to fuel the creation and adoption of digital health innovation. Together.Health uses the power of community to accelerate the development and implementation of innovative digital health solutions.

Partnerships and Outreach

The Council works to build strong relationships across the health care community by partnering with a number of organizations.



The Council partnered with America's Health Insurance Plans to bring its Institute & Expo conference and *Influencer Series* of sessions to Nashville.



The Council partnered with ACG New York for the 10th annual Health Care Conference in New York City, allowing members to network with private capital providers, M&A advisers, and corporate executives in the Big Apple.



FEBRUARY 27

Council and LHC Present: Policy Panel Discussion with **Matt Eyles** (president and CEO of America's Health Insurance Plans) and **Chip Kahn** (president and CEO of the Federation of American Hospitals)

FEBRUARY 28

Fellows Alumni and 2019 Class Reception

MARCH 14

LHC Industry Tour: Siloam Health

Fellows Alumni Dinner with **Marty Makary, M.D.** (surgeon, author, and professor of health policy, Johns Hopkins School of Medicine)

03/2019

THINKING GLOBALLY

The Council builds strong relationships across the national and international health care community.



International Health Care Study Mission to Israel

In 2019, the Council hosted 30 delegates on a study mission to Israel. The delegates were given a firsthand view of Israel's health care system and witnessed Israel's unique culture of innovation. As a country known for its self-reliance, Israel has developed a practice of nurturing ingenuity from within its own borders. Delegates explored health innovation ecosystems in Jerusalem, Tel Aviv and Haifa, spoke with leaders across industry sectors, and met with government officials.

To read more about the Council's International Health Care Study Missions, visit healthcarecouncil.com/whitepaper.

MARCH 19

Council Corporate Innovation Lunch with **Mark Frisse, M.D.** (Accenture professor, Biomedical Informatics, Vanderbilt University)

MARCH 26

LHC Lunch and Learn with **Stephen Loyd, M.D.** (medical director, JourneyPure At The River)

MARCH 28

Council CEO Dinner with **Toby Cosgrove, M.D.** (executive adviser to Google Cloud's Healthcare and Life Sciences Team, and executive adviser, former president and CEO of Cleveland Clinic)

MARCH 29

Council Discussion with **Toby Cosgrove, M.D.** (executive adviser to Google Cloud's Healthcare and Life Sciences Team, and former president and CEO of Cleveland Clinic) ►





Hosting International Dignitaries

In addition to outbound trips, the Council, in partnership with the Nashville Area Chamber of Commerce and the Greater Nashville Technology Council, regularly hosts international dignitaries and groups, offering them the opportunity to meet and network with Nashville's health care community. Notably, the Council welcomed two delegations from the United Kingdom as well as hosted an Israeli Innovation Forum in partnership with Connexx.



04/2019

APRIL 4

LHC Women's Meetup

APRIL 7-11

Council International Health Care Study Mission to Israel ▶



APRIL 17

LHC Executive Briefing with **Lucinda M. Baier** (president, CEO and director, Brookdale Senior Living) ▶





An initiative of the Council to foster Nashville's next generation of health care leaders, Leadership Health Care (LHC) provides its members with exclusive educational programs and networking opportunities. With membership of more than 600 up-and-coming health care industry professionals from hundreds of organizations, LHC is the foremost organization for emerging leaders in the field.



MAY 2

Dinner and Discussion with **Dr. Freddy Abnoui** (Head of Health Care Facebook)

Fellows Alumni and 2019 Class Spring Social

Council CIO Dinner with **Aneesh Chopra** (CEO, CareJourney, and former chief technology officer of the United States)

MAY 3

Council discussion with **Aneesh Chopra** (CEO, CareJourney, and former chief technology officer of the United States)

MAY 9

LHC Industry Tour: Amputee Blade Runners

MAY 14

LHC Lunch and Learn with **Robin Shah** (chief development and marketing officer, OneOncology)

MAY 16-17

Fellows Closing Retreat and Graduation ►



LHC Awards

2018 LHC award winners included Supporting Organization of the Year **Baker Donelson**, Health Care Emerging Leader of the Year **Monica Greene**, manager of technical delivery and optimization, naviHealth; and Ambassador of the Year **Matt Kroplin**, partner, Burr & Forman.

Industry Tours and Receptions

Opportunities for hands-on learning and networking are offered through LHC membership. This year, members toured **Hope Lodge, Project C.U.R.E., Siloam Health, Amputee Blade Runners**, and connected with peers at the holiday and summer receptions.

“LHC exceeded my professional growth expectations through partnerships and education, even more impressive were the new friendships made along the way.”

—WES PASS, CHIEF STRATEGY OFFICER, CAREPAYMENT, AND LHC BOARD CHAIRMAN, 2018-2019



Executive Briefing Series, Lunch and Learns

LHC hosts events throughout the year to educate members about current health care issues and trends, while providing valuable leadership development and mentorship opportunities.

LHC welcomed **Lucinda M. Baier**, president, CEO and director, Brookdale Senior Living; **Bill Carpenter**, former chairman and CEO, LifePoint Health; **Paul Kusserow**, president and CEO, Amedisys; and **Clay Richards**, CEO, naviHealth, as speakers for its *Executive Briefing* series.

This year, LHC offered a new *Lunch and Learn* series which featured **Rita Johnson-Mills**, CEO, RJ Mills Enterprises, and former CEO, UnitedHealthcare Community Plan of Tennessee; **Stephen Loyd, M.D.**, medical director, JourneyPure At The River; **Robin Shah**, chief development and marketing officer, OneOncology; and **Karl VanDevender, M.D.**, HCA Healthcare.



Health Care 101

Health Care 101 was introduced, an event which offered LHC members a broad overview of the health care industry and covered sites of service, behavioral health, the revenue cycle and the economics of health care, among other subjects.

Featured speakers included **Hayley Hovious**, president, Nashville Health Care Council; **Larry Van Horn, Ph.D.**, associate professor, Economics and Management, and executive director, Health Affairs, Vanderbilt University Owen Graduate School of Business; **Will Howorth**, CFO, Urgent Care, HCA Physician Services Group; **Jameson Norton**, CEO, Vanderbilt Psychiatric Hospital and Clinics, and executive director, Vanderbilt Behavioral Health; **Scott Mertie**, president, Kraft Healthcare Consulting; and **Miriam Paramore**, president, OptimizeRx Corp.



MAY 21

Council Finance Executive Breakfast with **Gabe Roberts** (deputy commissioner and director TennCare)

MAY 22

Council presents Financing the Deal: Deal-Making Trends and Strategies for Health Care Companies ►





The Council's Fellows initiative is a nationally unique and proven leadership program that connects health care's brightest minds, most influential leaders and top drivers of change.

Council Fellows Class of 2019

The 2019 class brought together a group of 28 executive leaders passionate about creating solutions to the greatest challenges facing health care today. Co-chaired by former U.S. Senate Majority Leader Bill Frist, M.D., and Vanderbilt Owen Graduate School of Management Professor Larry Van Horn, Ph.D., Council Fellows offers a customized curriculum and forum to exchange industry experiences with peers who lead top health care organizations.



COUNCIL FELLOWS CLASS OF 2019

Derek Anderson
Vice President, Business Improvement, Vanderbilt University Medical Center

Marc Barclay
Vice President, Provider Networks and Contracting, BlueCross BlueShield of Tennessee

Tony Briningstool, M.D.
Senior Vice President and Chief Medical Officer, American Physician Partners

Richard Clark
Western Group President, Acadia Healthcare

Tim Corvino, M.D.
Chief Operating Officer, Covenant Surgical Partners

Michael Davidoff
Vice President, Marketing and Business Development, Phreesia

Sarah Degala
Principal, Healthcare Practice, BIP Capital

Cherae Farmer-Dixon, D.D.S.
Dean, Meharry Medical College, School of Dentistry

JUNE 3

Israel Study Mission Delegate Alumni Dinner

JUNE 5

Council Corporate Innovation Lunch with **Rusty Holman, M.D.** (chief medical officer, LifePoint Health) and Sandra Morgan (senior vice president, provider relations HCA Healthcare)

JUNE 6

Council Board-Hosted New Member Reception

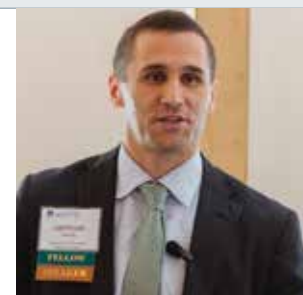
JUNE 12

Fellows Alumni Women's Network Reception

JUNE 13

LHC Health Care 101 ▶

LHC Summer Reception



JUNE 19

LHC Chairman-Hosted Board Reception

Audrey Gregory, Ph.D., R.N.
Market Chief Executive Officer,
Saint Francis Healthcare

Bryan Gregory
Division Vice President,
DaVita, Inc.

Adam Holland
Chief Financial Officer,
Tivity Health, Inc.

Gillian Hooker
Vice President of
Clinical Development,
Concert Genetics

John D. Johnston
Senior Vice President,
Optum Advisory Services

Erik Larsen
Vice President, Special Assets
Group, HCA Healthcare

Parth Mehrotra
Chief Operating Officer,
Privia Health

Stephen Pennington
Vice President of
Operations Division III,
Community Health Systems

Stephen A. Rector
CEO, Corizon Health

Monica Rivera, M.D.
Vice President, Business
Development, Circulation, Inc.

Jason Ross
Senior Vice President,
Revenue and Network
Management, LifePoint Health

Grant Rutledge
Chief Development Officer,
HCA, TriStar Division

C.J. Stimson, M.D.
Senior Adviser to the
Chief Health System Officer,
Vanderbilt University
Medical Center

Fahad Tahir
President and CEO,
Saint Thomas Midtown
and West Hospitals

Maia Thiagarajan
Managing Senior Counsel,
Change Healthcare

Mike Ussery
President and Chief
Operating Officer, National
HealthCare Corporation

Kimberly Weakley-Johnson
Regional Vice President,
Provider Solutions,
Amerigroup TN

Pamela Weir
President and CEO,
Precera Bioscience

Marcus Whitney
CEO, Health:Further

Victor Wu, M.D.
Chief Medical Officer,
TennCare



RUSHIKA FERNANDOPULLE



MARTY MAKARY

2019 Fellows Faculty

Freddy Abnoui, M.D.
CMO, Facebook

Nancy Howell Agee
President and CEO,
Carilion Clinic

George Barrett
Former CEO,
Cardinal Health

Carlos Bustamante, Ph.D.
Professor of Biomedical
Data Science and Genetics,
Stanford

Aneesh Chopra
President, CareJourney

Marty Makary, M.D.
Surgeon, Professor of
Health Policy, and Author

Toby Cosgrove, M.D.
Executive Adviser to
Google Cloud's Health Care
and Life Sciences Team,
and Executive Adviser,
Former President and CEO
of Cleveland Clinic

Rushika Fernandopulle, M.D.
CEO, Iora Health



NANCY HOWELL AGEE

JUNE 20

Council in Partnership
with AHIP Presents
Influencer Series

JUNE 25

Council CIO Dinner
with **Andy Corts**
(CIO, Sarah Cannon
Research Institute)

“I’m completely committed to health care transformation. That’s my true north, and to be surrounded by others who are doing the same and succeeding gives me hope that I can do this and there’s a path for me.”

—C.J. STIMSON, M.D., 2019 FELLOWS CLASS GRADUATE, AND SENIOR ADVISER
TO THE CHIEF HEALTH SYSTEM OFFICER, VANDERBILT UNIVERSITY MEDICAL CENTER



Council Fellows has an enduring impact on its graduates, and the Fellows Alumni Association ensures members continue the momentum of collaboration long after their graduation.

In addition to ongoing networking and information sharing throughout the year, members of the Fellows Alumni Association take advantage of roundtable discussions with nationally known health care visionaries.



“When we come together as leaders, we find new ways to solve problems that we haven’t thought about before.”

—MITCH EDGEWORTH, FELLOWS ALUMNI ASSOCIATION MEMBER, AND
CHIEF ADMINISTRATIVE OFFICER, HCA TRISTAR SOUTHERN DIVISION



“This has been one of the most transformative programs I’ve been in. It has shaped my thinking and shaped my career.”

—JAMES CORBETT, FELLOWS ALUMNI ASSOCIATION MEMBER, AND PRINCIPAL, INITIUM HEALTH

THANK YOU EVENT SPONSORS



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